## **BALANCE SHEET**

**Quarter 1/2011** 

Unit: VND

				Unit: VND		
ASSETS	Code	Note	Ending Balance	Beginning Balance		
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		221,590,982,641	218,408,697,299		
I. Cash and cash equivalents	110		102,651,483,894	128,180,011,501		
1. Cash	111		85,151,483,894	61,080,011,501		
2. Cash equivalents	112		17,500,000,000	67,100,000,000		
II. Short-term financial investments	120		34,532,000,000	28,932,000,000		
1. Short-term investments	121		34,532,000,000	28,932,000,000		
Provision for devaluation of short-term security investments	129					
III. Receivables	130		78,744,591,344	55,280,932,190		
Trade accounts receivables	131		11,485,951,191	9,185,060,867		
2. Advances to suppliers	132		438,174,137	480,888,250		
3. Short-term internal receivables	133					
Receivable in accordance with contracts in progress	134					
5. Other receivables	138		66,820,466,016	45,614,983,073		
6. Provision for short-term bad receivables	139					
IV. Inventories	140		-	-		
1. Inventories	141					
2. Provision for devaluation of inventories	149					
V. Other short-term assets	150	-	5,662,907,403	6,015,753,608		
Short-term prepaid expenses	151	-	636,707,442	523,939,445		
2. VAT deductible	152		108,791,822	156,164,227		
3. Tax and accounts receivable from State budget	154		254,341,257	462,328		
4. Other short-term assets	158	-	4,663,066,882	5,335,187,608		
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200	-	182,138,327,169	179,260,906,832		
I. Long-term receivables	210	-	102,130,327,109	179,200,900,032		
Long-term receivables Long-term receivables from customers	210					
Capital receivables from subsidiaries	212					
3. Long-term inter-company receivables	213					
Other long-term receivables Provision for long-term bad receivable (*)	218					
L	219		105 522 (54 002	107.000.222.602		
II. Fixed assets	220		107,532,654,802	107,889,322,602		
1. Tangible fixed assets	221	 	94,468,494,874	94,580,826,521		
- Historical cost	222	 	116,592,809,657	115,491,044,126		
- Accumulated depreciation	223		(22,124,314,783)	(20,910,217,605)		
2. Finance leases fixed assets	224					
- Historical cost	225					
- Accumulated depreciation	226					
3. Intangible fixed assets	227		9,680,969,425	9,718,560,044		
- Historical cost	228		9,935,024,453	9,935,024,453		
- Accumulated depreciation	229		(254,055,028)	(216,464,409)		
Construction in progress expenses	230		3,383,190,503	3,589,936,037		
III. Property investment	240			-		
- Historical cost	241			-		
- Accumulated depreciation (*)	242			-		
IV. Long-term financial investments	250		72,707,367,393	69,655,872,892		
Investment in subsidiaries	251					
2. Investment in joint-venture	252		71,101,805,393	68,050,310,892		
3. Other long-term investments	258		1,605,562,000	1,605,562,000		
4. Provision for devaluation of long-term finance investment	259			-		
V. Other long-term assets	260		1,898,304,974	1,715,711,338		
Long-term prepaid expenses	261		879,156,414	679,747,198		
Deferred income tax assets	262					
3. Others	268		1,019,148,560	1,035,964,140		
VI. Goodwill	269	-	, ,	, ,		
TOTAL ASSETS	270		403,729,309,810	397,669,604,131		
TOTAL ROSETS	270		100,727,007,010	577,007,004,131		
CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance		
A. LIABILITIES (300= 310+330)	300	11010	199,941,114,800	193,723,735,266		
I. Short-term liabilities	310	<del>  </del> -	199,633,902,078	193,459,392,505		
Short-term habitudes Short-term borrowing and debts	311	<del>  </del> -	177,033,704,070	173,437,374,303		
Snort-term borrowing and debts Trade accounts payable		<del>  </del> -	35,423,385,509	31,750,912,232		
L2. 11auc accounts payable	312	Il_	33,423,363,309	31,/30,914,232		

3. Advances from customers	313	13,796,448,249	31,883,191,685
4. Taxes and liabilities to State budget	314	6,467,570,666	6,393,731,863
5. Payable to employees	315	3,347,464,803	6,893,986,020
6. Payable expenses	316	80,244,273	113,345,455
7. Accounts payables	317		
8. Payable in accordance with contracts in progress	318		
9. Other short-term payables	319	140,171,310,757	115,482,849,429
10. Provision for short-term liabilities	320		
11. Bonus and welfare fund	323	347,477,821	941,375,821
II. Long-term liabilities	330	307,212,722	264,342,761
Long-term accounts payables-Trade	331		
2. Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333	-	-
4. Long-term borrowing and debts	334	-	-
5. Deferred income tax	335	-	-
6. Provision for unemployment allowance	336	307,212,722	264,342,761
7. Provision for long-term liabilities	337	-	-
B. OWNER'S EQUITY (400= 410+430)	400	194,065,274,626	191,065,781,261
I. Capital sources and funds	410	194,065,274,626	191,065,781,261
1. Paid-in capital	411	82,899,818,054	82,899,818,054
2. Capital surplus	412	33,636,112,600	33,636,112,600
3. Other capital of owner	413		
4. Treasury stock	414		
5. Assets revaluation difference	415		
6. Foreign exchange difference	416		4,103,403,715
7. Investment and development fund	417		
8. Financial reserve fund	418	2,096,169,573	5,198,067,208
9. Other fund belong to owner's equity	419	3,101,897,635	
10. Retained profit	420	72,331,276,764	65,228,379,684
11. Capital for construction work	421		
II. Budget sources	430	-	-
2. Budgets	432		
3. Budget for fixed asset	433		
C. MINARITY INTEREST	439	9,722,920,384	12,880,087,604
TOTAL RESOURCES	440	403,729,309,810	397,669,604,131

## **INCOME STATEMENT**

**Quarter 1/2011** 

Unit: VND

14	C- 1-	Note	Quar	ter 1	Accumulation		
Items		Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		44,244,083,766	38,235,946,738	44,244,083,766	38,235,946,738	
2. Deductions	02						
3. Net sales and services	10		44,244,083,766	38,235,946,738	44,244,083,766	38,235,946,738	
4. Cost of goods sold	11		25,941,638,303	28,452,628,565	25,941,638,303	28,452,628,565	
5. Gross profit	20		18,302,445,463	9,783,318,173	18,302,445,463	9,783,318,173	
6. Financial income	21		3,979,953,332	1,365,413,659	3,979,953,332	1,365,413,659	
7. Financial expenses	22			1,440,737,069	3,770,866,221	1,440,737,069	
Include: Interest expense	23						
8. Selling expenses	24						
9. General & administrative expenses	25		14,038,138,159	7,986,459,971	14,038,138,159	7,986,459,971	
10. Net operating profit	30		4,473,394,415	1,721,534,792	4,473,394,415	1,721,534,792	
11. Other income	31		660,794,056	928,476,438	660,794,056	928,476,438	
12. Other expenses	32		5,539,742	3,955,720	5,539,742	3,955,720	
13. Other profit	40		655,254,314	924,520,718	655,254,314	924,520,718	
14. Profit or loss in joint venture	45		3,051,494,501	2,540,005,163	3,051,494,501	2,540,005,163	
15. Profit before tax (50=30 + 40)	50		8,180,143,230	5,186,060,673	8,180,143,230	5,186,060,673	
16. Current corporate income tax expenses	51		1,600,278,631	661,513,879	1,600,278,631	661,513,879	
17. Deferred corporate income tax expenses	52						
18. Profit after tax (60=50 - 51 - 52)	60		6,579,864,599	4,524,546,794	6,579,864,599	4,524,546,794	
18.1 Profit after tax of minorities	61		(523,032,432)	170,749,223	(523,032,432)	170,749,223	
18.2 Profit after tax of the parent company's shareholders	62	L]	7,102,897,031	4,353,797,571	7,102,897,031	4,353,797,571	
19. EPS (VND/share)	70		857	525	857	525	

## **CASH FLOW STATEMENT**

Quarter 1/2011 (Direct method)

Unit: VND

•.	Code	<b>3</b> 7 .	Accumulation		
Items 1		Note	Current year	Previous year	
		3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		151,656,149,130	134,531,224,545	
2. Cash paid for supplier	02		(238,177,814,817)	(94,552,635,213)	
3. Cash paid for employee	03		(14,000,834,438)	(9,393,680,917)	
4. Cash paid for interest	04		-		
5. Cash paid for corporate income tax	05		(3,017,361,927)	(1,980,905,716)	
6. Other receivables	06		398,472,258,273	181,291,526,559	
7. Other payables	07		(322,748,650,095)	(222,026,797,605)	
Net cash provided by (used in) operating activities	20		(27,816,253,874)	(12,131,268,347)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(975,376,364)	(229,547,409)	
Cash received from liquidation or disposal of capital assets and other long-term ass	22				
Cash paid for lending or purchase debt tools of other companies	23				
4. Withdrawal of lending or resale debt tools of other companies	24				
5. Cash paid for joining capital in other companies	25				
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		3,274,105,337	1,015,165,135	
Net cash used in investing activities	30		2,298,728,973	784,617,726	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners equity, repurchase issued stock	32				
Cash received from long-term and short-term borrowings	33				
4. Cash paid to principal debt	34				
5. Cash paid to financial lease debt	35				
6. Dividend, profit paid for owners	36				
Net cash (used in) provided by financing activities	40				
Net cash during the period (20+30+40)	50		(25,517,524,901)	(11,346,650,621)	
Cash and cash equivalents at beginning of year	60		128,180,011,501	88,588,231,444	
Influence of foreign exchange fluctuation	61		(11,002,706)	1,744,587	
Cash and cash equivalents at end of year (50+60+61)	70		102,651,483,894	77,243,325,410	